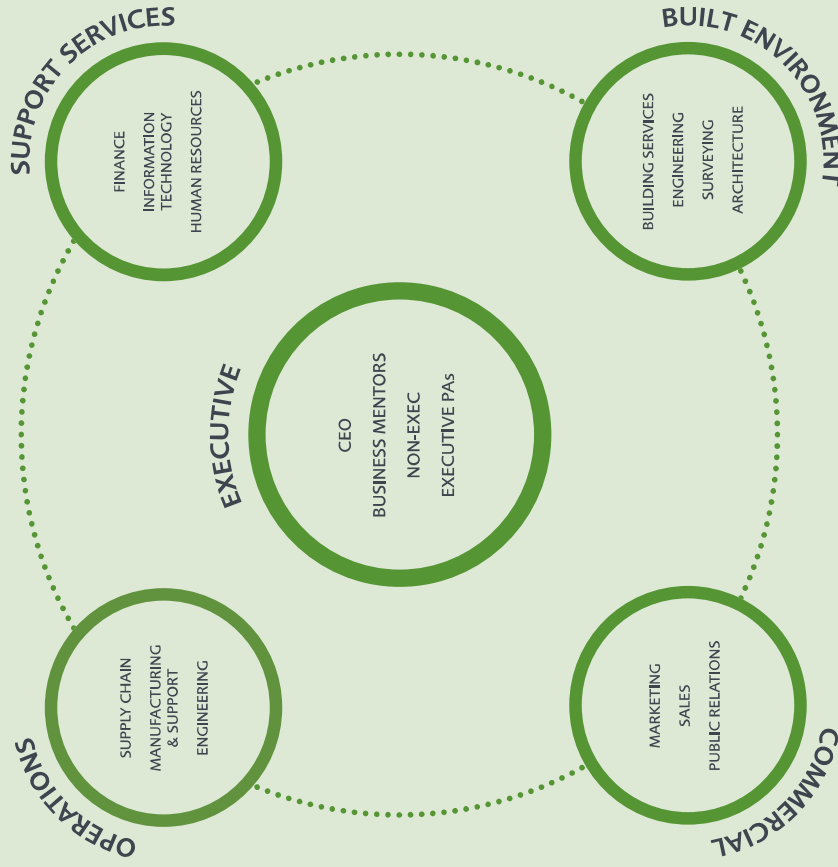


Nigel Wright capability matrix

We have a unique, single North East focused recruitment team, recruiting at salaries from £18,000 to £250,000 across the private, public and third sectors.



INSIGHT INTO THE NORTH EAST RECRUITMENT MARKETPLACE

imagine

Welcome

Welcome to the eleventh edition of Imagine, Nigel Wright's annual in-house magazine for the North East market. In this issue you can read in-depth analysis of some of the region's most important sectors as well as contributions from, and interviews with, a number of influential local business leaders.

This is a special edition for us, as last month we celebrated our first 25 years as a business. We've come a long way during that time; starting in Newcastle in 1988 supporting the local finance sector, to today, where we are now a brand leader in the region across multiple industries, with over 40 professional consultants in our Newcastle office. We've also grown outside of the North East, nationally as well as in Europe, where we are recognised as the largest specialist consumer sector recruiter, with nine international offices.

One of the things that I find most rewarding is the fact that the ambition that was intrinsic to the organisation from the very start still exists today. I presented our ten year BHAG (Big Hairy Audacious Goal) recently, where, on behalf of the Nigel Wright board, I outlined our objective to become a globally recognised leader in recruitment over the next ten years. And we're already making real progress with this objective, in the consumer sector as well as in the energy sector, where the business is in the process of establishing a UK wide and European presence.

Underpinning this success has always been an emphasis on service delivery as well as hiring and retaining the best people and creating an environment for them to develop and succeed in. We're now an employer of choice in the North East market, and we've achieved this by creating career opportunities for our ambitious consultants to move up in our organisation into management roles here in the UK and overseas.

We also continue to support the North East through our involvement with organisations such as the CIPD, local charities where Nigel Wright staff act as trustees, and through the support we give organisations via the Nigel Wright Foundation. As one of a group of current employees who have had the pleasure of working at Nigel Wright for the last 13 years, I would contend that people continue to stay here because it's a business that they can be proud of.

The last 12 months have continued to be tough in the region, slightly tougher in fact, than the previous 12. But I think many feel that the outlook for 2013 is starting to appear healthier than it did back in January. The European debt crisis has begun to stabilise and the perceived risk of another major financial disaster has largely disappeared. Although growth will continue to be hard-won, we're optimistic about current conditions as well as the prospects for business over the next 12 months.

I want to take this opportunity to thank our customers, who have allowed us to share in their success over the last two and a half decades, as well as our employees, past and present, who have been instrumental in helping Nigel Wright become the established and successful business it is today.

I hope you enjoy reading the latest edition of Imagine magazine and as ever, we welcome any feedback on any of the content.

MARK SIMPSON
GROUP EXECUTIVE DIRECTOR



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FEEDBACK

We would be delighted to hear your comments on this edition of **imagine**.

Alternatively if you would like to contribute to the next edition, please contact us on 0191 222 0770.